

Information Required of Brokers and Dealers Pursuant to Section 17 of the

**UNITED STATES IES AND EXCHANGE COMMISSION** 

Washington, D.C. 20549

## ANNUAL AUDITED REPORT FORM X-17A-5 PART III

**FACING PAGE** 

SEC FILE NUMBER

hours ner resnonse.

OMB Number:

Expires:

8-16207

OMB APPROVAL

Estimated average burden

FU 12/6/82

3235-0123

September 30, 1998

Securities Exchange Act of 1934 and Rule	17a-5 Thereunder			
REPORT FOR THE PERIOD BEGINNING	10/01/01	AND ENDING	09/30/02	
	MM/DD/YY		MM/DD/YY	
A. REG	ISTRANT IDENTIFICATION	V		
NAME OF BROKER-DEALER:			OFFICIAL USE ONL	
Share Financial Services, Inc.		-		
ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)			FIRM ID. NO.	
14677 Midway Rd., #100				
	(No. and Street)			
Addison	Texas		75001	
(City)	(State)		(Zip Code)	
B. ACCO	DUNTANT IDENTIFICATIO	N		
INDEPENDENT PUBLIC ACCOUNTANT whose	se opinion is contained in this Re	eport*		
Cheshier & Fuller, L.L.P.				
(Name – i	f individual, state last, first, middle name)			
14175 Proton Rd.	Dallas	TX	75244	
(Address)	(City)	(State)	(Zip Code	
CHECK ONE:				
X Certified Public Accountant Public Accountant		PROCESSED	<b>a</b>	
Accountant not resident in United S	States or any of its possessions.		<del>y</del>	
	FOR OFFICIAL USE ONLY	DEC 1 1 2002		
	· · · · · · · · · · · · · · · · · · ·	THOMSON		
		FINANCIAL		

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2

## **OATH OR AFFIRMATION**

I, <u>Charles H. Major</u>	, swear (or affirm) that, to the best of
my knowledge and belief the accompanying finance	ial statement and supporting schedules pertaining to the firm of
Share Financial Services, Inc.	, as of
	correct. I further swear (or affirm) that neither the company nor
	r has any proprietary interest in any account classified solely as
that of a customer, except as follows:	
-	
	CD all H man
	Signature
	President
<b>0.</b>	Title
111 - 10-11	
Multiplen	MICHAEL E. KERR
Notary Public	Notary Public, State of Texas My Commission Expires September 20
	September 29, 2004
This report** contains (check all applicable	e hoxes):
	o concesj.
X (a) Facing page. X (b) Statement of Financial Condition. X (c) Statement of Income (Loss). X (d) Statement of Cash Flows X (e) Statement of Changes in Stockholders' Equal (f) Statement of Changes in Liabilities Subord (g) Computation of Net Capital. X (h) Computation for Determination of Reserve (i) Information Relating to the Possession or (ii) A Reconciliation, including appropriate	
X (c) Statement of Income (Loss). X (d) Statement of Cash Flows	
X (e) Statement of Changes in Stockholders' Equ	uity or partners' or Sole Proprietor's Capital.
X (f) Statement of Changes in Liabilities Subord	
X (g) Computation of Net Capital.	D. 1 D. 1500
(h) Computation for Determination of Reserve	•
X (j) A Reconciliation, including appropriate	explanation, of the Computation of Net Capital Under Rule 15c3-1 and the
Computation for Determination of the Rese	erve Requirements Under Exhibit A of Rule 15c3-3.
(k) A Reconciliation between the audited and solidation.	d unaudited Statements of Financial Condition with respect to methods of con-
X (l) An Oath or Affirmation.	
(m) A copy of the SIPC Supplemental Report.	
(n) A report describing any material inadequact X (o) Independent auditor's report on internal co	ties found to exist or found to have existed since the date of the previous audit.
(a) independent addition a report on internal co	

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

SHARE FINANCIAL SERVICES, INC.
REPORT PURSUANT TO RULE 17a-5(d)
YEAR ENDED SEPTEMBER 30, 2002

# CONTENTS

		<u>PAGE</u>
INDEPENDENT	AUDITOR'S REPORT	1
STATEMENT OF	F FINANCIAL CONDITION	2 - 3
STATEMENT OF	FINCOME	4
STATEMENT OF	F CHANGES IN STOCKHOLDER'S EQUITY	5
	F CHANGES IN LIABILITIES TED TO CLAIMS OF GENERAL CREDITORS	6
STATEMENT OF	F CASH FLOWS	7 - 8
NOTES TO FINA	NCIAL STATEMENTS	9 - 12
SUPPORTING SO	CHEDULES	
Schedule I:	Computation of Net Capital Under Rule 15c3-1 of the Securities and Exchange Commission	14 - 15
Schedule II:	Computation for Determination of Reserve Requirements Under Rule 15c3-3 of the Securities and Exchange Commission	16
	AUDITOR'S REPORT ON INTERNAL EQUIRED BY SEC RULE 17a-5	18 - 19



MEMBERS:
AMERICAN INSTITUTE OF
CERTIFIED PUBLIC ACCOUNTANTS
SEC PRACTICE SECTION OF AICPA
TEXAS SOCIETY OF CERTIFIED
PUBLIC ACCOUNTANTS
CPAMERICA INTERNATIONAL
AN AFFILIATE OF HORWATH INTERNATIONAL

14175 PROTON ROAD DALLAS, TEXAS 75244-3692 PHONE: 972-387-4300 800-834-8586 FAX: 972-960-2810 WWW.CHESHIER-FULLER.COM

#### INDEPENDENT AUDITOR'S REPORT

Board of Directors Share Financial Services, Inc.

We have audited the accompanying statement of financial condition of Share Financial Services, Inc. as of September 30, 2002 and the related statements of income, changes in stockholder's equity, changes in liabilities subordinated to claims of general creditors, and cash flows for the year then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with U. S. generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Share Financial Services, Inc. as of September 30, 2002, and the results of its operations and its cash flows for the year then ended in conformity with U. S. generally accepted accounting principles.

Our audit was made for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in the Schedules I and II is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 of the Securities and Exchange Commission. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

CHESHIER & FULLER, L.L.P.

Dallas, Texas October 23, 2002

# Statement of Financial Condition September 30, 2002

#### **ASSETS**

Cash	\$ 42,	,759
Receivable from related party	29	,500
Concessions receivable	154	,846
Commissions receivable	78	,195
Property and equipment pursuant to capital leases, net of accumulated depreciation of \$8,394	10,	,819
Employee advances	13,	,163
Other assets	2	<u>,701</u>
	<u>\$ 331.</u>	<u>,983</u>

# Statement of Financial Condition September 30, 2002

# LIABILITIES AND STOCKHOLDER'S EQUITY

Liabilities	
Accounts payable and accrued expenses	\$ 85,472
Commissions payable	75,313
Capital lease obligations	6,308
Deposits	5,000
Interest payable	5,596
Payable to Parent – income taxes	2,725
	180,414
Stockholder's equity	
Common stock, 100,000 shares	
authorized with \$1 par value,	
8,000 shares issued and outstanding	8,000
Additional paid-in capital	100,000
Retained earnings	43,569
Total stockholder's equity	151,569
	<u>\$ 331,983</u>

# Statement of Income

# For the Year Ended September 30, 2002

Revenues	
Commissions income	\$2,160,989
Interest income	18
Other income	14,740
	2,175,747
Expenses	
Compensation and benefits	1,009,445
Commissions and clearance paid to all other brokers	646,229
Communications	95,308
Occupancy and equipment costs	48,607
Promotional costs	85,404
Regulatory fees and expenses	20,360
Interest expense	7,191
Other expenses	200,095
<u>.</u>	2,112,639
Income before income taxes	63,108
Provision for federal income taxes	2,725
Net income	\$ 60,383

# SHARE FINANCIAL SERVICES, INC. Statement of Changes in Stockholder's Equity For the Year Ended September 30, 2002

	Shares	Common Stock	Additional Paid-In Capital	Retained Earnings (Deficit)	Total
Balances at October 1, 2001	8,000	\$ 8,000	\$	\$ (16,814)	\$ (8,814)
Contribution of capital			100,000		100,000
Net income				60,383	60,383
Balances at September 30, 2002	8,000	<u>\$ 8,000</u>	<u>\$ 100,000</u>	<u>\$ 43,569</u>	<u>\$ 151,569</u>

# SHARE FINANCIAL SERVICES, INC. Statement of Changes in Liabilities Subordinated to Claims of General Creditors For the Year Ended September 30, 2002

Balance at October 1, 2001	\$ -0-
Increases	-0-
Decreases	 -0-
Balance at September 30, 2002	\$ -0-

# Statement of Cash Flows

# For the Year Ended September 30, 2002

Cash flows from operating activities:		
Net income	\$	60,383
Adjustments to reconcile net income to		
net cash provided (used) by operating activities:		
Depreciation		4,012
Change in assets and liabilities:		
Decrease in receivable from related party		11,000
Increase in concessions receivable		(75,221)
Increase in commissions receivable		(63,777)
Increase in other assets		(2,701)
Increase in employee advances		(8,163)
Decrease in accounts payable and accrued expenses		(60,677)
Increase in commissions payable		30,804
Decrease in consulting fees payable		(29,885)
Decrease in deposits		(36,907)
Decrease in due to officer		(4,515)
Increase in payable to Parent – income taxes	_	2,725
Net cash provided (used) by operating activities		(172,922)
Net cash provided (used) by operating activities  Cash flows from investing activities:		(172,922)
		(172,922) -0-
Cash flows from investing activities:		
Cash flows from investing activities:  Net cash provided (used) by investing activities		
Cash flows from investing activities:  Net cash provided (used) by investing activities  Cash flows from financing activities:		-0-
Cash flows from investing activities:  Net cash provided (used) by investing activities  Cash flows from financing activities:  Payments on capital leases		<u>-0-</u> (5,903)
Cash flows from investing activities:  Net cash provided (used) by investing activities  Cash flows from financing activities:  Payments on capital leases  Contribution of capital		-0- (5,903) 100,000
Cash flows from investing activities:  Net cash provided (used) by investing activities  Cash flows from financing activities:  Payments on capital leases  Contribution of capital  Net cash provided (used) by financing activities		-0- (5,903) 100,000 94,097

The accompanying notes are an integral part of these financial statements.

# Statement of Cash Flows

# For the Year Ended September 30, 2002

# **Supplemental Disclosures**

Cash paid for:

Income taxes <u>\$ -0-</u>

<u>\$ 7,191</u>

# Notes to Financial Statements September 30, 2002

#### Note 1 - Summary of Significant Accounting Policies

Share Financial Services, Inc. (the "Company") is a broker-dealer in securities registered with the Securities and Exchange Commission (SEC) and is a member of the National Association of Securities Dealers (NASD). The Company operates under (SEC) Rule 15c3-3(k)(2)(i). The Company is a wholly-owned subsidiary of Share Holdings, Inc. (the "Parent"). The Company's revenue is generated through the consulting and underwriting services to churches and not-for-profit organizations and the brokerage of securities of its client issues. The Company's customers are primarily located throughout the Midwestern and Southwestern portions of the United States.

Revenues from program fees are recognized when all provisions of the contract between the Company and the client have been fulfilled. Expenses relating directly to programs are recognized when revenue is recorded. All other revenues and expenses are recognized as earned or incurred, using the accrual method of accounting.

The preparation of financial statements in conformity with U. S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Advertising costs are expensed as incurred. Advertising costs charged to expense were \$1,418 for the year ended September 30, 2002 and are reflected in promotional costs.

Compensated absences have not been accrued because the amount cannot be reasonably estimated.

Income taxes are provided for the tax effects of transactions reported in the financial statements and consist of taxes currently due. The provision for federal income taxes differs from the expected amount using statutory rates because certain expenses included in the determination of net income are non-deductible for tax reporting purposes.

#### Notes to Financial Statements September 30, 2002

#### Note 1 - Summary of Significant Accounting Policies, continued

Property and equipment are stated at cost. Depreciation on office equipment and furniture is computed using an accelerated method over the estimated useful lives of the assets. Depreciation expense for the year ended September 30, 2002 was \$4,012, and is reflected in occupancy and equipment costs.

#### Note 2 - Net Capital Requirements

Pursuant to the net capital provisions of Rule 15c3-1 of the Securities and Exchange Act of 1934, the Company is required to maintain a minimum net capital, as defined under such provisions. Net capital and the related net capital ratio may fluctuate on a daily basis. At September 30, 2002, the Company had net capital of approximately \$44,120 and net capital requirements of \$12,034. The Company's ratio of aggregate indebtedness to net capital was 4.09 to 1. The Securities and Exchange Commission permits a ratio no greater than 15 to 1.

#### Note 3 - <u>Possession or Control Requirements</u>

The Company does not have any possession or control of customer funds or securities. There were no material inadequacies in the procedures followed in adhering to the exemptive provisions of (S.E.C.) Rule 15c3-3(k)(2)(i).

#### Note 4 - Income Taxes

Provision for federal income taxes is made up of the following components:

Current income taxes	\$ 10,166
Deferred income taxes	(7,441)
Total	\$ 2,725

Amounts of deferred tax assets are as follows

	_2002	_2001_
Deferred tax assets	<u>\$ -0-</u>	<u>\$ 7,441</u>

The Company had a net operating loss carryover from prior years of \$49,603. The Company fully utilized the net operating loss during the current year.

#### Notes to Financial Statements September 30, 2002

#### Note 4 - <u>Income Taxes</u>, continued

The Company files a consolidated income tax return with the Parent. Income taxes are recorded using the separate company method to comply with FASB Statement 109. Any resulting provision or benefit for income taxes is recorded as receivable from or payable to the Parent.

#### Note 5 - Lease Commitments

The following is an analysis of leased property under capital leases:

Office equipment	\$ 19,213
Less: accumulated amortization	(8,394)
	\$ 10.819

Amortization of the lease property is included in accumulated depreciation.

The following is a schedule by years of future minimum lease payments under capital leases together with the present value of the net minimum lease payments as of September 30, 2002:

Year Ending September 30,	
2003	\$ 8,590
2004	657
	9,247
Less: amount representing interest	(2,939)
Present value of net minimum lease payments	\$ 6,308

#### Note 6 - Related Party Transactions

During the year ended September 30, 2002 the Company paid the Parent approximately \$120,000 for allocated overhead. This amount is reflected in other expenses.

#### Note 7 - Concentrations of Credit Risk

All various times throughout the year ended September 30, 2002, the Company had cash balances in excess of federally insured limits of \$100,000.

# Notes to Financial Statements September 30, 2002

## Note 8 - <u>Employee Benefit Plan</u>

The Company sponsors a defined contribution 401(k) and profit sharing plan to which both the Company and eligible employees may contribute. Company contributions are voluntary and at the discretion of the board of directors. There were no contributions for the year ended September 30, 2002.

Supplemental Information

Pursuant to Rule 17a-5 of the

Securities Exchange Act of 1934

as of

September 30, 2002

## Schedule I

# SHARE FINANCIAL SERVICES, INC. Computation of Net Capital Under Rule 15c3-1 of the Securities and Exchange Commission As of September 30, 2002

## COMPUTATION OF NET CAPITAL

Total stockholder's equity qualified for net capital		\$ 151,569
Add:		
Other deductions or allowable credits		
Total capital and allowable subordinated liabilities		151,569
Deductions and/or charges		
Non-allowable assets:		
Receivable from related party	\$ 29,500	
Commissions receivable	51,266	
Property and equipment	10,819	
Employee advances	13,163	(10 <b>=</b> 110)
Other assets	2,701	(107,449)
Net capital before haircuts on securities positions		44,120
Haircuts on securities (computed, where applicable, pursuant to rule 15c3-1(f))		
Net capital		<u>\$ 44,120</u>
AGGREGATE INDEBTEDNESS		
Items included in statement of financial condition:		
Accounts payable and accrued expenses		\$ 85,472
Commissions payable		75,313
Capital lease obligations		6,308
Deposits		5,000
Interest payable		5,596
Payable to Parent – income tax		2,725
Total aggregate indebtedness		<u>\$ 180,414</u>

## Schedule I (continued)

# SHARE FINANCIAL SERVICES, INC. Computation of Net Capital Under Rule 15c3-1 of the Securities and Exchange Commission As of September 30, 2002

# COMPUTATION OF BASIC NET CAPITAL REQUIREMENT

Minimum net capital required (6-2/3% of total aggregate indebtedness)	<u>\$ 12,034</u>
Minimum dollar net capital requirement of reporting broker or dealer	\$ 5,000
Net capital requirement (greater of above two minimum requirement amounts)	<u>\$ 12,034</u>
Net capital in excess of required minimum	<u>\$ 32,086</u>
Excess net capital at 1000%	\$ 26,079
Ratio: aggregate indebtedness to net capital	4.09 to 1

#### RECONCILIATION WITH COMPANY'S COMPUTATION

The following serves to reconcile differences in the computation of net capital under Rule 15c3-1 from the Company's computation.

Net capital, as reported in Company's (unaudited) Focus report	\$ 63,856
Increase (decrease) due to adjustments for:	
Increase in concessions receivable	78,403
Increase in commissions payable	(41,476)
Capital lease obligations	(2,673)
Payable to Parent – income taxes	(2,725)
Increase in non-allowable assets	<u>(51,265</u> )
Net capital per audited report	<u>\$ 44,120</u>

## Schedule II

# SHARE FINANCIAL SERVICES, INC. Computation for Determination of Reserve Requirements Under Rule 15c3-3 of the Securities and Exchange Commission As of September 30, 2002

#### **EXEMPTIVE PROVISIONS**

The Company has claimed an exemption from Rule 15c3-3 under section (k)(2)(i).

Independent Auditor's Report

On Internal Control

Required By SEC Rule 17a-5

Year Ended September 30, 2002



MEMBERS:
AMERICAN INSTITUTE OF
CERTIFIED PUBLIC ACCOUNTANTS
SEC PRACTICE SECTION OF AICPA
TEXAS SOCIETY OF CERTIFIED
PUBLIC ACCOUNTANTS
CPAMERICA INTERNATIONAL
AN AFFILIATE OF HORWATH INTERNATIONAL

14175 PROTON ROAD DALLAS, TEXAS 75244-3692 PHONE: 972-387-4300 800-834-8586 FAX: 972-960-2810 WWW.CHESHIER-FULLER.COM

# INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL REQUIRED BY SEC RULE 17a-5

The Board of Directors Share Financial Services, Inc.

In planning and performing our audit of the financial statements and supplemental schedules of Share Financial Services, Inc. (the "Company"), for the year ended September 30, 2002, we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on internal control.

Also, as required by rule 17a-5(g)(1) of the Securities Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including tests of such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g) in making the periodic computations of aggregate indebtedness and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons
- 2. Recordation of differences required by rule 17a-13
- 3. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives.

Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in accordance with U. S. generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving internal control procedures that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at September 30, 2002, to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the SEC, the National Association of Securities Dealers, Inc., and other regulatory agencies that rely on rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

CHESHIER & FULLER, L.L.P.

Dallas, Texas October 23, 2002